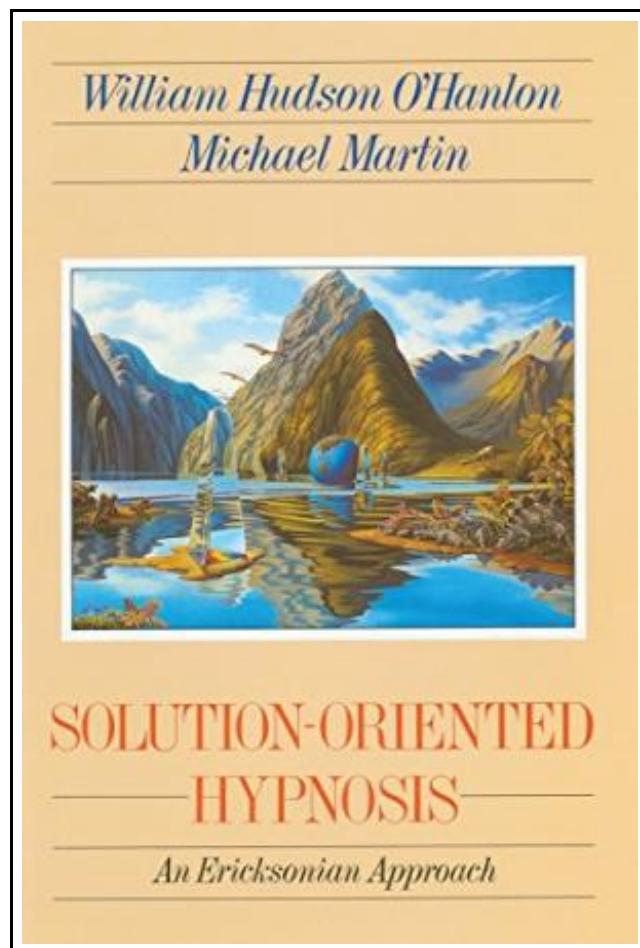


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WW Norton Co, United States, 1993. Paperback. Book Condition: New. 208 x 142 mm. Language: English . Brand New Book. When most people think of hypnosis they imagine either a sinister, Mesmeresque figure declaring to his subject you're getting sleepier and sleepier .your eyelids are getting heavier and heavier, you will go into trance, or an entertainer compelling a subject to cluck like a chicken. In this comprehensive introduction to hypnosis based on the pioneering work of Milton H. Erickson, Bill O Hanlon demystifies the concept of trance and hypnosis. He goes to the heart of the subject by answering the question: What is trance? But be forewarned: This is no dry, formal discourse on trance induction techniques. Rather, readers are invited to share the experience of attending one of O Hanlon's lively and popular two-day workshops on Ericksonian hypnosis. In an energetic and often humorous manner, O Hanlon takes his audience through the basics of trance induction and explains the how, what, and why of hypnosis. Readers familiar with Erickson's work will be delighted at the author's Class of Problems/Class of Solutions approach, which deconstructs Ericksonian interventions and provides a powerful new tool in directing clients toward solution. Each individual element of trance induction is explained clearly, through the use of case examples, demonstrations, and audience participation exercises. The book's gradual approach takes readers through the hypnotic process in a step-by-step fashion, increasing their skills and confidence.

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